



December 30, 2020

Dear Valued Customers:

We are committed to meeting the needs of our industry in supplying quality products and services, and we thank you for your business. Various economic factors have resulted in our need to increase prices for our products. Effective February 1, 2021, Watson Bowman Acme Corp ("WBAC") will implement price increases across all product categories as outlined below:

<b>Sector, Product and Product Line</b>	<b>Price Increase</b>
<b>All Sectors</b>	
Closed cell foam seal products, Wabo®XPE and Evazote	8%
All fire barrier products	6%
<b>Bridge &amp; Highway</b>	
Wabo®StripSeal shapes and fabricated assemblies	Increase reflected in quotes
Wabo®Modular systems – all types	Increase reflected in quotes
Wabo®SiliconeSeal	5%
Wabo®Segmental Joint Systems	8%
All other products	8%
<b>Parking and Stadium</b>	
Wabo®Crete StripSeal	8%
Jeene®	10%
Wabo®CompressionSeal (Horizontal and Vertical)	8%
Wabo®WaterTite	5%
Wabo®WeatherSeam	5%
Wabo®SeismicSpan and SeismicSpan II	5%
All Other products	3%
<b>Architectural/Buildings</b>	
All Products	5%

Regards.

Gary Moore, P.E.  
Vice President

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